

# Store Manager Aptitude Personality & Attitude Profile

**Purpose:** SMAPAP will assess whether a person has the unique blend of skills and traits needed to succeed as a store manager.

No. of questions: 127

Question type: Situational, self-report, knowledge/skill testing, logic

Estimated completion time: 40 minutes

Shorter versions of assessment: N/A

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- List of Strengths and Limitations
- Store Manager personality Type
- Advice



## Factors and Scales:

### Overall Score plus 14 scales, including:

- Adherence to Rules: Extent to which a person is willing to adhere to the rules and regulations of the organization.
- Approachability: Determines whether the demeanor a person displays is one that is inviting and friendly, or intimidating and standoffish.
- Communication: Ability to read social cues, communicate clearly with others, and listen actively rather than passively.
- Conscientiousness: Measures level of organization, reliability, meticulousness, and discipline.
- Cultural Sensitivity: Assesses understanding and handling of issues concerning cultural sensitivity.
- Goal Orientation: Measures level of motivation and focus.
- Go-Getting: Measures level of motivation and focus.

### And

- Innovation
- Leading
- Logical Thinking
- Organizing
- Salesmanship
- Self-efficacy
- Staffing

## APPLICATION:

- Pre-employment
- Training tool
- Leadership development